



CORPORATE PRESENTATION AND ATTENDANCE AT RISE 2018 INVESTOR CONFERENCE (HONG KONG)

Friday 6th July 2018: Schrole Group Limited (ASX:SCL) (“Schrole” or the “Company”) is pleased to provide a copy of its latest corporate presentation ahead of an investor roadshow to Hong Kong, where Managing Director Rob Graham will be participating in the RISE 2018 investor conference.

Mr Graham will be attending the conference from Tuesday 10 July to Thursday 12 July.

Due to strong interest and a broad understanding of the size and scope of the international schools market in Asia, the Company will also be conducting meetings with Hong Kong-based Institutional and Sophisticated Investors to coincide with the conference.

About Schrole

Schrole delivers innovative, technology-based solutions for the education sector. The company has four revenue generating business units:

- **ISS-Schrole Advantage** – an online Software-as-a-Service platform that enables international schools to streamline teacher recruitment and candidate management activities;
- **Schrole Verify** – a new global standard for background screening in the international schools sector.
- **Schrole Cover** – a cloud-based software platform that engages your preferred relief staff at the touch of a button; and
- **Schrole ETAS** – Schrole Education and Training Advisory Service provides accredited training solutions customised to the contexts in which our clients operate.

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**Solutions
for managing
human capital**

Schrole[™]

ASX:SCL

INVESTOR PRESENTATION
July 2018



Key investment themes

- Established software solutions for EdTech sector
- Management have deep education industry knowledge and experience
- Revenue generating and rapid growth
- Fast growing client base of over 550* schools and businesses globally
- Rich database of more than 85,000* teachers plus referral network connections
- Established training service with exposure to the expanding education and rejuvenated mining sectors



Diversified product portfolio that is revenue generating and positioned for growth

		Average annual licence value	2017 Revenue
	Teacher recruitment. Streamlined.	US\$3,000 – US\$12,000	AU\$915,000
	Your relief staff on call. Without calling.	AU \$500 – AU\$2,500	AU \$133,000
		Average transaction value	2017 Revenue (Note 1)
	Global background screening. Simplified.	AU \$400	Launched March 2018
	Workplace training and assessment. Customised.	AU \$3,700	AU \$423,000

Note 1: Reported \$A revenue as at 31 December 2017 (12 months)
 Note 2: Schrole Connect revenue will become ISS-Schrole Advantage

International teacher recruitment. Simplified.

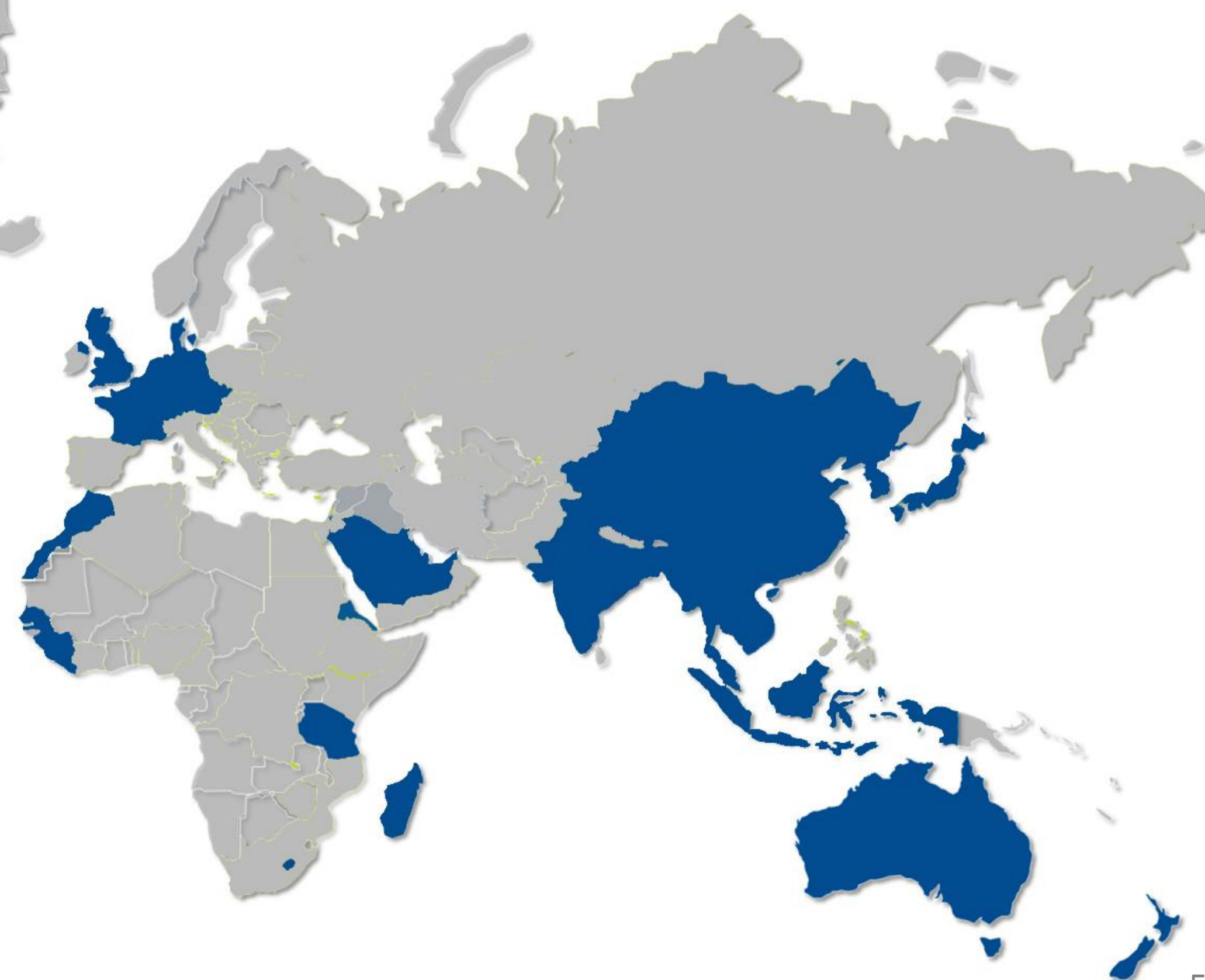


- High IP software for recruiting teachers into international schools
- Disruptive tech alternative to traditional and expensive recruiting agencies & fairs
- Two-way process enables both candidates and the schools to find the ideal job or candidate
- Candidate data is rich and leverageable
- Developed by former international school teachers and principals, with deep industry knowledge
- Advanced school / candidate matching algorithm under development with Edith Cowan University

Significant and growing international market

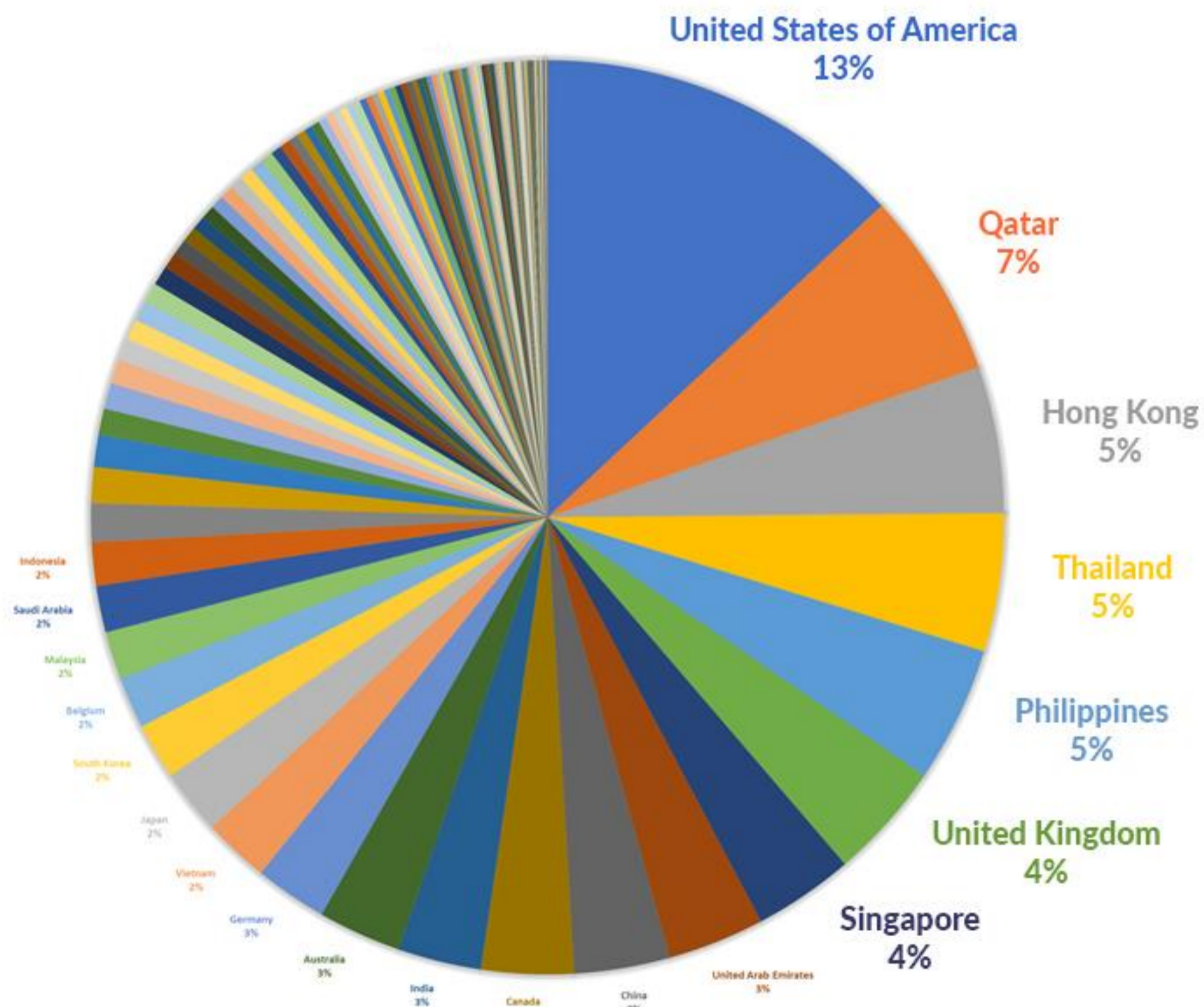
- Currently more than **9,682** international schools worldwide, and forecast to almost **double over the next 10 years***
- **700** new international schools were established in 2017 alone
- US\$48.3 billion in fee income (2017) and forecast to reach **US\$89 billion by 2026***
- Estimated US\$2 billion current spent on recruitment and training **growing to US\$4.5 billion***
- Estimated **80,000** teacher placements every year

 Schrole serviced schools



Global and growing candidate database

SCL candidates sourced from **181 countries**



Key website statistics
2017 v 2016

PAGE VIEWS

3,500,000

+38.5%

UNIQUE VISITORS

270,000

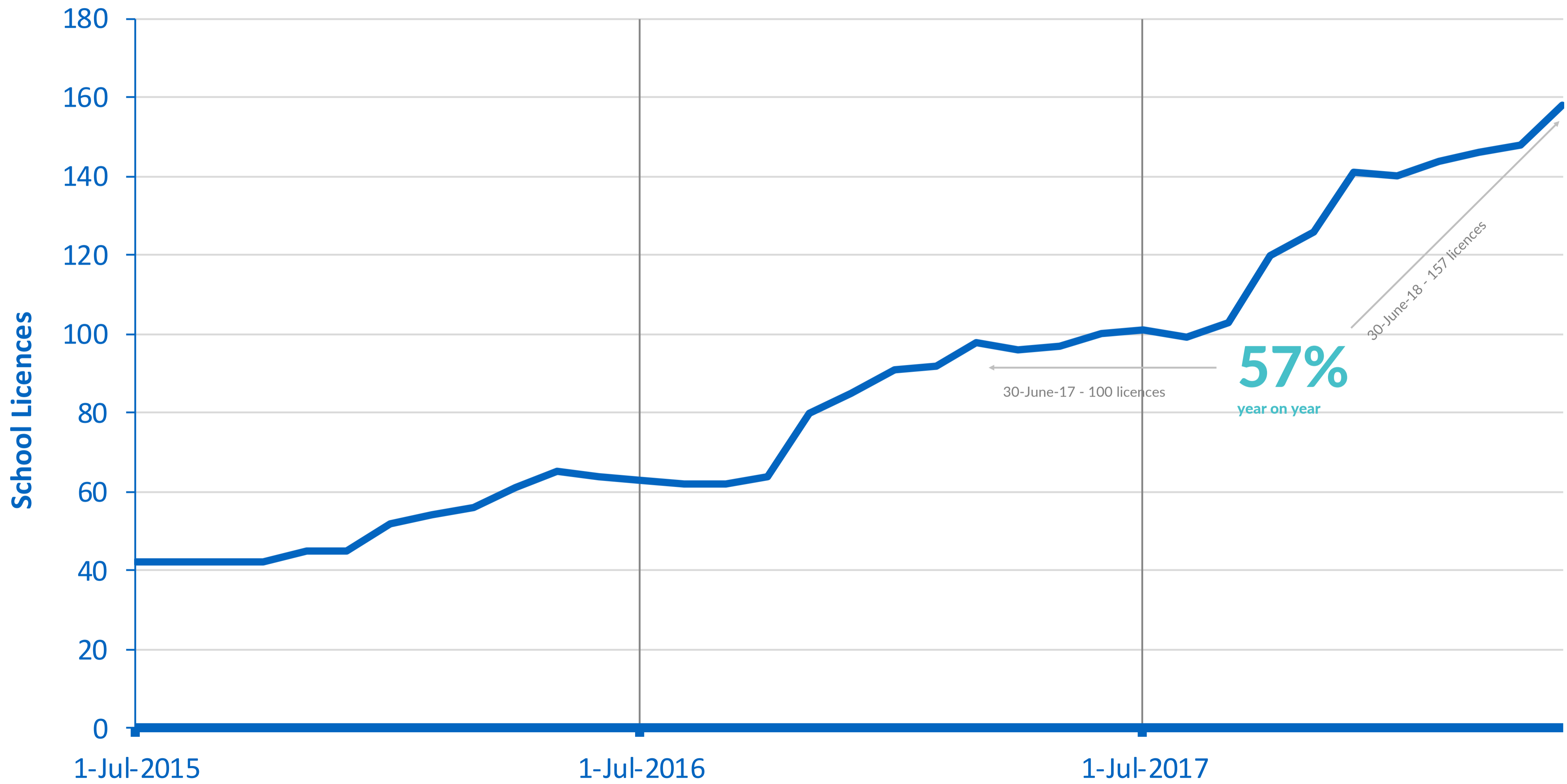
+51.3%

REGISTERED TEACHERS

60,099

+17.4%

Connect licence growth



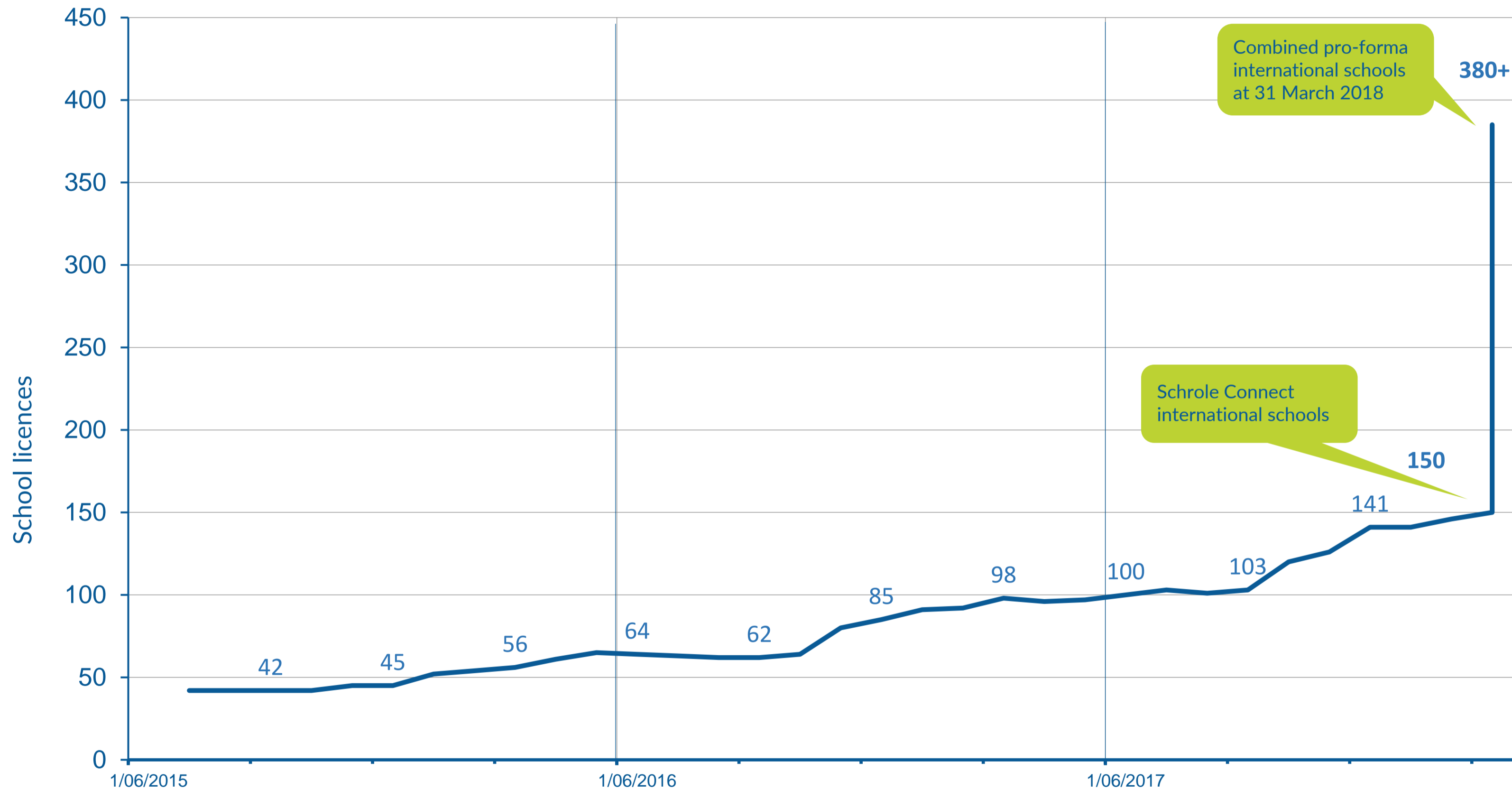
Alliance with International Schools Services (ISS)



- Schrole formed alliance with ISS* in April 2018 to provide integrated recruitment services across global markets
- ISS is a globally recognised not-for-profit organisation providing a range of services including recruitment
- More than 380 schools and 70,000 candidates will be utilising the ISS-Schrole Advantage platform.
- Alliance will accelerate the number of schools using Schrole's software platform beyond current growth trajectory
- Alliance will operate as a wholly owned subsidiary of Schrole

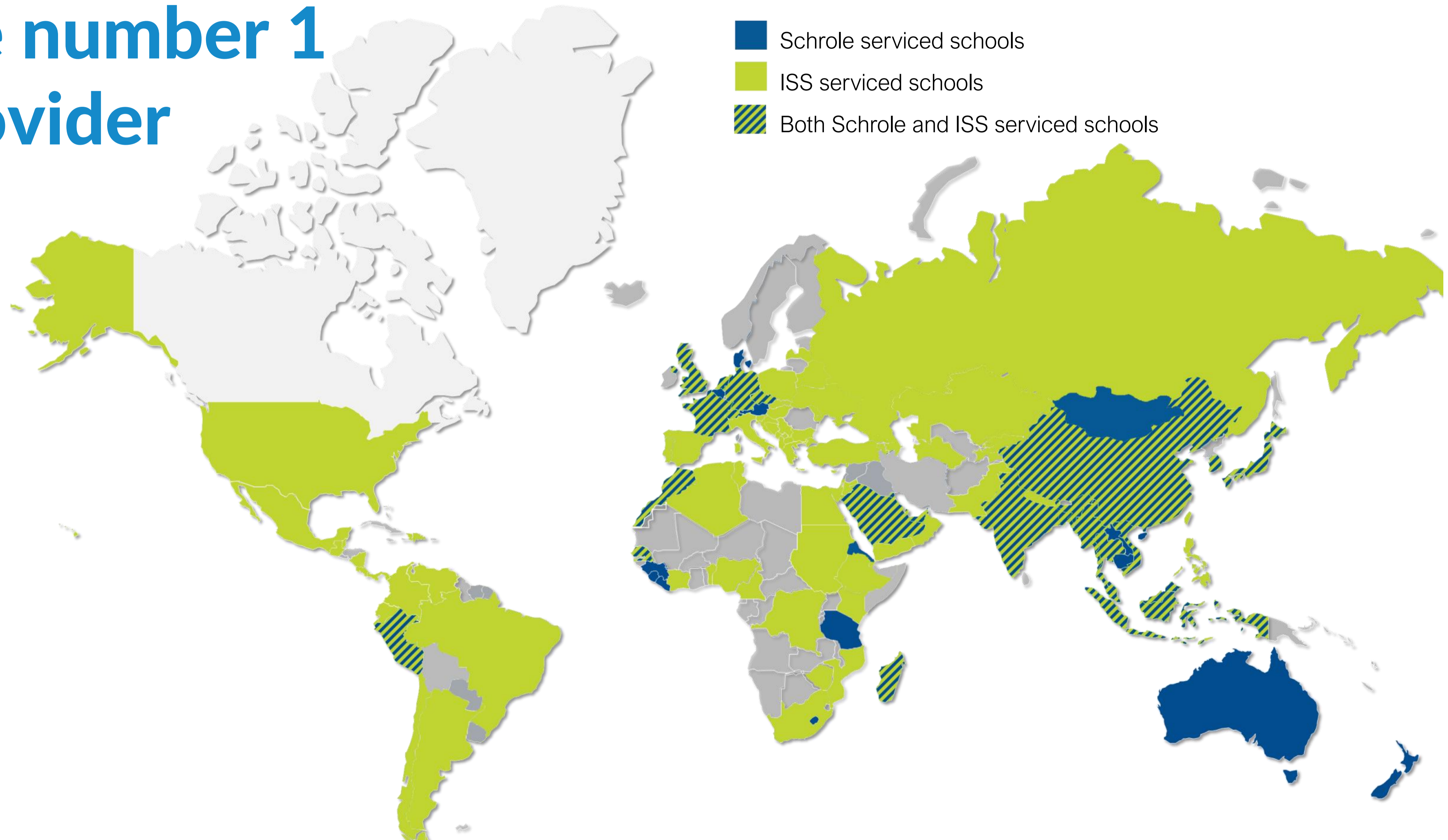
*Commencement in August 2018 subject to signing of formal agreement. For further information please see the Company's announcement at ASX on April 5, 2018

Alliance is expected to more than double market penetration



- Creates a clear market leader attracting candidates & schools
- Maximises opportunities for cross selling of **Verify** and **Cover** products where Schrole retains 100% of sales revenue
- ISS alliance increases brand awareness and **trust** in a risk averse sector
- Alliance has significantly fast-tracked growth outlook

Positioned to be the number 1 provider



Significant revenue growth opportunity



Number of schools

>150

Number of teachers

~60,000

Number of countries

44

Subscription range - USD

\$3,000 to \$12,000

Annual revenue - USD

~\$675,000*

* ~AUD\$900,000
(Actual y/e 31/12/2017)



Number of schools

>380

Number of teachers

~72,000

Number of countries

113

Subscription range - USD

\$5,300 to \$20,000



Number of schools

>250

Number of teachers

~15,000

Number of countries

99

Subscription range - USD

\$3,000 to \$20,000

**Your relief
staff on call.
Without
calling.**



Schrole
COVER

- Combined desktop and smartphone application
- Relieves teachers and administrators from the time burden of finding relief staff
- Time spent finding relief staff can take hours
- Reduces the average time to fill vacancies to as low as 3 minutes
- Opens up a greater network of pre-qualified candidates

A market with an overwhelming need

Schools

- **143** Schools using Cover
- Annual licenses vary from **\$500 to \$2,500**
- More than **11,900*** schools in Australia and New Zealand
- There are 330,000 school teachers with an estimated **33,000 relief placements*** every day

*Source: Australian Bureau of Statistics

Diversification

- **Sir Charles Gairdner Hospital** tender awarded to provide a staff messaging system based on a white-labelled version of Cover ⁽¹⁾
- **WA engineering company** utilising Cover for casual workforce placement ⁽²⁾
- **First aged care client** utilising Cover in Melbourne, Victoria over multiple sites ⁽³⁾

(1) Per ASX announcement dated 11 October 2017, contract is not material

(2) Per ASX announcement dated 17 October 2017, contract is not material

(3) Per ASX announcement dated 31 January 2018, contract is not material



Global background screening. Simplified.



- A simplified and customised background screening solution for international schools
- First revenues received
- Exceeds standards set by the International Taskforce for Child Protection
- Powered by the world's largest screening network, First Advantage, which accesses Interpol & FBI data
- Access information in hard-to-reach locations where other agencies struggle
- Future integration with Schrole Connect will change the game for international schools' recruitment



**Workplace
training and
assessment.
Customised.**



- A registered training organisations with a 20 year history in train-the-trainer education.
- Significant exposure to West Australian resources & government sectors
- Delivering nationally recognised qualifications in Training and Assessment; and Leadership and Management
- Has ‘weathered the storm’ within the WA resource sector and is now experiencing growth well above budget

Schrole capital structure

SCL Listing Date	12 October 2017
Current Share Price (as at 4/7/2018)	\$0.017
52-week High / Low	\$0.039 / \$0.010
Shares on Issue – Unrestricted	394m
Shares on Issue - Restricted	186m
Cash on Hand (31 Mar 2018)	\$2.3m
Market Capitalisation	\$9.9m

Performance Shares	Milestones	Period from IPO
Series A: 40m shares	215 Connect schools or 198 Cover licences	18 months
Series B: 100m shares	Sales revenue of \$7m over 12 months	36 months
Series C: 150m shares	EBITDA of \$3m over 12 months	48 months

Top 5 Shareholders	24 %
Top 20 Shareholders	32 %
Top 50 Shareholders	55 %
Founders and Management	17 %

Peer comparison

	Share Price <small>as at 4/7/2018</small>	Undiluted Market Cap	CY17 Total Revenue	Market Cap / Total Revenue
Livehire (LVH)	\$ 0.57	\$ 148.8 m	\$ 2.1 m	69.7
XRef (XF1)	\$ 0.48	\$ 70.9 m	\$ 3.2 m	21.9
IntelliHR (IHR)	\$ 0.26	\$ 26.5 m	\$ 0.2 m	132.8
AVERAGE				74.8
Schrole (SCL)	\$ 0.017	\$ 9.9 m	\$ 1.4 m	7.0

Experienced board & management team



Rob Graham, B.Ed, M.Ed
Managing Director

Managing Director of Schrole Group. Over 30 years experience as a teacher and principal, and ran an international school recruitment company prior to forming Schrole.



Nick Allan, B.Com ACA
CFO and Company Secretary

20 year career in corporate finance, accounting and information technology at listed and unlisted companies in Australia and the UK.



Stuart Carmichael, B.Com, CA
Chairman | Non Executive Director

Partner & Director Ventnor Capital. Over 20 years international experience advising on corporate finance, commercial and operational matters. Non-Executive Director De.mem Limited (ASX:DEM)



Craig Read-Smith, Bcm
Non Executive Director

Partner at Systemic with over 20 years experience in the software development & information technology sector. Non-Executive Director at Snap.



Shaun Hardcastle, BA LLB
Non Executive Director

Partner & Director of Bellanhouse Lawyers, advising on equity capital markets and mergers & acquisitions. Non-Executive Director of Hawkstone Mining Ltd (ASX: HWK).



Why invest?

- ✓ Revenue generating
- ✓ Significant opportunity to accelerate revenue growth trajectory
- ✓ Established suite of products
- ✓ Global client base
- ✓ Market leading recruitment platform
- ✓ Experienced board of directors
- ✓ Deep industry knowledge
- ✓ Sufficiently funded

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