+Rule 4.7B

# **Appendix 4C**

## Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

## Name of entity

MAYFIELD CHILDCARE LIMITED				
ABN	Quarter ended ("current quarter")			
53 604 970 390	30 June 2018			

Con	solidated statement of cash flows	Current quarter	Year to date (6 months)
		\$A'000	\$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	7,034	13,922
1.2	Payments for		
	(a) research and development	-	-
	(b) operating costs	(1,361)	(2,736)
	(c) advertising and marketing	(25)	(43)
	(d) leased assets	-	-
	(e) staff costs	(4,108)	(8,826)
	(f) administration and corporate costs	(173)	(321)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(112)	(207)
1.6	Income taxes paid	(1,387)	(1,387)
1.7	Government grants and tax incentives	-	-
1.8	Other	(20)	6
1.9	Net cash from / (used in) operating activities	(152)	408

2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(288)	(563)
	(b) businesses (see item 10)	(1,471)	(2,021)
	(c) investments	-	-

<sup>+</sup> See chapter 19 for defined terms

<sup>1</sup> September 2016

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	9
	(b) businesses (see item 10)	514	514
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other – Business acquisition and disposal	(29)	(66)
	costs		
2.6	Net cash from / (used in) investing activities	(1,274)	(2,127)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(5)	(5)
3.5	Proceeds from borrowings	2,100	2,300
3.6	Repayment of borrowings	(4)	(56)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	(1,279)
3.9	Other	-	-
3.10	Net cash from / (used in) financing activities	2,091	960

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	115	1,539
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(152)	408
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(1,274)	(2,127)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	2,091	960

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter	780	780

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	780	115
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	780	115

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	109
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Item	6 1	- \$49K	CFO	Salary	(including	Super	SG)

Item 6.1 - \$30K Directors' Fees (including Super SG)

Item 6.1 - \$30K Consultancy Fee (excl. GST)

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

Not applicable.		

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<sup>+</sup> See chapter 19 for defined terms

8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	18,500	9,700
8.2	Credit standby arrangements	-	-
8.3	Other (please specify)	-	-

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

#### Loan 1: Westpac - Fixed Rate

\$7.4M facility - fully drawn. Interest and fees only. Expires 24 November 2019, with repayment in full unless amortised under a new arrangement (solely at Westpac's discretion). Fixed rate of 3.9%.

#### Loan 2: Westpac - Variable Rate

\$1.1M facility - \$0.9M drawn. Interest and fees only. Expires 24 November 2019, with repayment in full unless amortised under a new arrangement (solely at Westpac's discretion). Variable rate of 3.2359% at 30 June 2018.

#### Loan 3: Westpac - Variable Rate

\$10.0M facility - \$1.4M drawn. Interest and fees only. Expires 4 June 2020, with repayment in full unless amortised under a new arrangement (solely at Westpac's discretion). Variable rate of 3.3398% at 30 June 2018. Unused portion only available for future acquisitions and subject to meeting Westpac's lending criteria.

All three loans secured by: (i) General Security Agreement over all existing and future assets and undertakings; and (ii) Mortgages over the leases of childcare centres.

9.	Estimated operating cash outflows for next quarter	\$A'000
9.1	Research and development	-
9.2	Operating costs	(1,400)
9.3	Advertising and marketing	(25)
9.4	Leased assets	-
9.5	Staff costs	(4,860)
9.6	Administration and corporate costs	(185)
9.7	Other (provide details if material)	-
9.8	Total estimated operating cash outflows	(6,470)

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<sup>+</sup> See chapter 19 for defined terms

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entities/businesses	Balnarring Early Learning Centre	Back to Basics Early Learning Centre
10.2	Place of incorporation or registration	Victoria	Victoria
10.3	Consideration for acquisition or disposal	\$1.487M	\$0.525M
10.4	Total net assets	\$1.487M	\$0.525M
10.5	Nature of business	Long day childcare	Long day childcare

### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

- 3	ector	Date: 25 July 2018

Print name: Peter Lowe

## **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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<sup>+</sup> See chapter 19 for defined terms