



## ASX ANNOUNCEMENT (ASX: CVT)

29 June 2018

### COVATA ANNOUNCES FIRST US-BASED SAFESHARE CUSTOMERS

Covata is pleased to announce it has signed its first two ITAR (“**International Traffic in Arms Regulations**”) customers in the U.S.

DSM Dyneema, a global supplier of next generation armour, and SAES Getters, an advanced functional materials group, have been launched on Covata’s SafeShare platform deployed on Amazon’s AWS GovCloud in the United States. The initial contract value of these first ITAR related deals is US\$101K (A\$136K) and is sold on a perpetual basis with maintenance and support included for the first three years.

Covata has recently deployed its proven SafeShare solution on AWS GovCloud to provide secure data services to businesses subject to ITAR and Export Administration Regulations compliance.

AWS GovCloud provides cloud Infrastructure-as-a-Service physically located in the United States and where access by Amazon personnel is limited to US citizens, thereby allowing qualified companies to transmit, process, and store data subject to ITAR restrictions. The combination of AWS GovCloud and the advanced security and permissions management capabilities of SafeShare allow businesses to embrace the cloud while managing the complex access requirements for ITAR.

Collectively, these sales demonstrate the benefits of Covata utilising its sales teams across regions in selling each of our products in their respective markets.

Covata’s Chief Commercial Officer, Derek Brown, said: “We have focused our sales and marketing on developing use cases for customers in key markets and industries impacted by ITAR. Our SafeShare for ITAR offering is an important and successful step in demonstrating the value of our solutions for highly-regulated industries across the globe.”

-Ends-



### **About Covata**

Covata is a leading provider of software solutions that enable continuous identification, classification and secure management of unstructured data across enterprise and the cloud and consolidates control into one place for companies to securely manage their data to be compliant, reduce risk, reduce costs and improve productivity.

Our Data Security Platform empowers businesses to discover, protect and control sensitive information across multiple platforms and repositories with industry best security for Microsoft SharePoint & Office 365, Secure Enterprise File Sharing & Collaboration, and Access Security Broker capabilities through our API translator.

With offices and resources in the US, UK, Europe and Australia and coverage in all other regions, our customers & partners span the public sector and defence, aerospace, technology, automotive, manufacturing, finance, media and sports industries.

### **Further information**

For further information, please visit [covata.com](http://covata.com).

### **Covata investor relations contact:**

Steven Bliim  
Covata Limited  
Head of Finance and Joint Company Secretary  
[steven.bliim@covata.com](mailto:steven.bliim@covata.com)  
+61 2 8412 8200

### **Covata media relations contact:**

Max Hewett  
GRACosway  
[mhewett@gracosway.com.au](mailto:mhewett@gracosway.com.au)  
0432 332 215