

## **Mobilicom secures design win with fully-autonomous drone manufacturer Percepto**

- **Mobilicom's MCU-30 & SkyHopper PRO both fully integrated on Sparrow I drone platform**
- **Global sales potential after successful proof of concept with Sparrow I in Europe and the US**
- **SkyHopper's tenth design win**

**29 May 2018** – Mobilicom is pleased to announce it has secured a new design win with fully-autonomous drone manufacturer Percepto. The new design win will see Percepto integrate Mobilicom's MCU-30 Lite & SkyHopper PRO solution into its Sparrow I platform.

This marks the tenth design win for SkyHopper and positions the company strongly for growing market share and revenues in the growing commercial and industrial drone sector.

Sparrow I is an autonomous drone designed for aerial monitoring of complex industrial centers and environments where security is imperative, such as oil and gas refineries, power plants, shipping ports and sea terminals. It is set up to be stationed on-site, in a 'base unit' where it lands, recharges, and transfers data it has acquired from its flights. The base also conducts maintenance checks on the functioning of the drone, verifying if repairs are needed. Its ease of use, long range capabilities and an advanced base unit for maintenance purposes makes it suitable as an on-site solution. Sparrow I brings an easy way to increase efficiency, minimise unexpected downtime and reduce risks to personnel.

Percepto is working with leading US and European service providers and has already performed successful proof of concept (POC) in these territories. Percepto's customers include Italian electricity and gas giant Enel, who has recently launched an on-site autonomous drone system.

Percepto's CEO Dor Abuahsira said: *"Equipping our Sparrow I drones with Mobilicom's MCU & SkyHopper's advanced communication solutions gives us the perfect combination of a secured solution with a wide range of operation which is essential to meet the needs of customers."*

Mobilicom's CEO Oren Elkayam commented: *"An on-site autonomous solution requires a robust communication like Mobilicom's and SkyHopper's solutions. They are an excellent example of how fully-autonomous drone manufacturers can benefit from a product that is easy to use while also having advanced capabilities."*



[www.percepto.co](http://www.percepto.co)

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**About Mobilicom**

Mobilicom is a high-tech company that designs, develops and markets solutions for mission critical and remote mobile private communication networks without the need for, or use of, any existing infrastructure. Mobilicom's products and technology are based on an innovative approach that merges 4G communication with Mobile MESH technologies into a unified solution, with a number of product families that have been commercially deployed. Mobilicom develops in-house and fully owns all assets for its unique technology and solutions, including: 4G modem, MESH networking, radios, HW & SW applications, among others. The technology is backed by its patent holding and know-how.

[www.mobilicom.com](http://www.mobilicom.com)

## ASX Announcement



### About SkyHopper

SkyHopper, the newest entity founded by Mobilicom Ltd. in 2016, targets the Professional, Commercial and Industrial UAV market, by leveraging Mobilicom's core technology as well as its success in the Gov't and Enterprise market. The SkyHopper family of products offers a wide range of solutions that have begun launching in April 2017. Despite the recent launch, SkyHopper PRO has already developed a track record with reference partners and customers on a global level: <https://youtu.be/tcn90SBWy04>. Furthermore, SkyHopper has gained an international presence with its sales and marketing activity and continues to build upon its excellent market traction among industry leaders.

[www.skyhopper.biz](http://www.skyhopper.biz)