

## FY 2018 Earnings Guidance

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- Anticipated result for the financial year ended 30 June 2018:
    - Revenue \$80.2m (FY 2017: \$68.9m)
    - Gross Profit \$14.3m (FY 2017: \$12.5m)
    - EBITDA \$1.8m (FY 2017: \$1.1m)
    - Profit before Tax \$1.3m (FY 2017: \$0.8m)
  
  - Audited financial statements for FY 2018 to be released by the end of August 2018
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**Thursday 26 July 2018:** The Board of TPC Consolidated Limited (TPC) advised today that the anticipated, yet to be audited, result for the year ended 30 June 2018 of the Company shows an EBITDA of \$1.8m, representing an increase of \$0.7m, up 63.6%, from the last year of \$1.1m.

The second half of FY 2017 presented challenging circumstances for the energy industry, to which Management swiftly responded by executing steps that mitigated risks and positioned the business for future growth. Whilst the government has been attempting to provide direction and stability to the market, it is expected that that process will not reach consensus in the immediate future. As such, our action plan to strengthen our business is adaptable to the changing market and regulatory environment.

Our results reflect that the business has performed well throughout such dynamic market conditions, and continues to trend positively despite the complex factors that impact the energy industry.

For further information, please contact:

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### About TPC

*Established in 1996, TPC (formerly Tel.Pacific) was a significant participant in the Australian communications market. The Company's core business centred around its mobile customer acquisition and the development of the MRTM platform (Mobile Real Time Monitoring) which is an intelligent network connected to a leading mobile network. The Company sold its pre-paid phone card business in April 2014, retaining the MRTM platform and a relatively small pre-paid mobile sim business. The Company still has wholesale customers on its MRTM platform.*

*Having been granted licences by the Australian Energy Regulator and Essential Services of Victoria, the Company through a specially created wholly owned subsidiary, CovaU Pty Limited, entered the electricity and gas business. The services have been rolled out from April 2014, and its focus has been on growth opportunities in the electricity and gas business along with its mobile business. TPC intends to further expand its business activities as part of its long-term growth strategy.*

*The CovaU energy service focuses on the SME sector and residential consumers.*