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Pinnacle Investment Management to acquire a 35% strategic interest in Metrics Credit Holdings

Metrics Credit Partners Pty Ltd (“MCP”), the investment manager of MCP Master Income Trust (ASX: MXT), is pleased to announce that Pinnacle Investment Management (“Pinnacle”) is to acquire a 35% strategic interest in Metrics Credit Holdings Pty Ltd (MCH). MCP is a wholly owned subsidiary of MCH.

Transaction highlights:

- Pinnacle’s investment to acquire a 35% equity interest and provide additional capital that supports the growth strategies of MCH;
- The current distribution agreement between MCP and Pinnacle is extended long-term; and,
- Pinnacle will appoint two directors to the MCH board.

Andrew Lockhart, Managing Partner of MCH, said: “We are excited to welcome such a respected investment management firm as a key strategic investor. Pinnacle has a successful track record of partnering with high performing investment managers. The capital invested by Pinnacle will go towards funding MCP’s long-term and sustainable growth strategy. We very much look forward to working with Pinnacle and welcome their participation on the board.”

Ian Macoun, Managing Director of Pinnacle, added: “The investment in MCH is very much in line with our strategy, which is to grow funds under management, diversify into new ‘alternative’ asset classes with significant growth potential and to align ourselves with high quality investment managers whilst providing distribution services across all investor channels. Moreover, given the high barriers to entry in the Australian private debt market, MCH presents a unique opportunity for Pinnacle to gain exposure to this attractive and growing alternative asset class.”

It should be noted that the abovementioned transaction is subject to various conditions, including the completion of the equity capital raising by Pinnacle.

About Metrics Credit Partners

MCP is Australia’s leading non-bank lender to corporates and offers investors the opportunity to directly invest in the Australian corporate loan market, a market previously only accessible to Australian and foreign banks and dominated by Australia’s Big Four Banks.

Founded in 2011, today MCP has approximately \$3.2 billion in assets under management across a number of wholesale funds as well as the ASX listed MCP Master Income Trust (ASX:MXT), providing investors with exposure to a number of MCP’s wholesale funds.

MCP has a highly experienced and active management team with a proven track record. Together, its investment team has on average 30 years funds management and direct lending experience, which encompasses all aspects of origination, structuring, negotiating, executing and distributing

loans as well as managing portfolio risks.

About Pinnacle Investment Management

Pinnacle is an investment management firm providing affiliated investment managers with the distribution and infrastructure resources required to generate superior performance. Founded in 2006, Pinnacle currently holds an equity interest in nine specialist investment managers and has funds under management of \$38 billion as at 30 June 2018, which represents 100% of funds under management by Pinnacle affiliates. Pinnacle was recognised as the Zenith Distributor of the Year for 2017 for the second consecutive year and has recently been added to the MSCI Small Cap Index. For further information please visit www.pinnacleinvestment.com

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