

Bigtincan Holdings Limited

ACN 154 944 797

ASX: BTH

# Share Purchase Plan Offer

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This is an important document.

The Offer does not take into account the individual investment objectives, financial situation or particular needs of each Eligible Shareholder. Accordingly, before making a decision whether or not to accept the Offer, you should consult your financial or other professional adviser.

This document is not a prospectus or other disclosure document under the Corporations Act.

**NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES OR TO  
US PERSONS**

# 1 Key offer information

## Key dates

Event	Description	Date
<b>Record Date</b>	The date on which Bigtincan determines Eligible Shareholders	7:00 pm (AEST) on Friday, 15 June 2018
<b>Announcement Date</b>	SPP announced	Monday, 18 June 2018
<b>Offer opens</b>	The date from which applications for New Shares can be submitted	Tuesday, 3 July 2018
<b>Offer closes</b>	SPP closes	5:00 pm (AEST) on Tuesday, 31 July 2018
<b>Issue of New Shares</b>	Shares issued under the SPP	Tuesday, 7 August 2018
<b>Quotation Commences</b>	Share issued under the SPP expected to commence quotation on ASX	Thursday, 9 August 2018

**The timetable is indicative only and Bigtincan may, at its discretion, vary any of the above dates by sending a revised timetable to ASX.**

Defined terms and abbreviations used in this document are set out in **Clause 19** of the Terms and Conditions in **Section 4**.

## Important notices

The offer contained in this document is not a recommendation to purchase Bigtincan shares. If you are in any doubt about the Offer, you should consult your financial or other professional adviser.

If you apply to participate in the Offer by making a BPAY<sup>®</sup><sup>1</sup> payment or completing and returning the Application Form with a cheque or money order, you are accepting the risk that the market price of Shares may change between the date of the Offer and the Issue Date. This means it is possible that up to or after the Issue Date, you may be able to buy Shares at a lower price than the Offer Price.

Participation in the Offer is not being offered, directly or indirectly, in the United States or to any person that is, or is acting for the account or benefit of, a US Person. This document and any related offering documents must not be mailed or otherwise transmitted or distributed in or into the United States or to any person that is, or is acting for the account or benefit of, a US Person.

Bigtincan recommends that you monitor its announcements and the Share price, which can be found on the ASX website at [www.asx.com.au](http://www.asx.com.au) (ASX code: BTH). The Share price can also be found in the financial pages of major Australian metropolitan newspapers.

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<sup>1</sup> <sup>®</sup> Registered to BPAY Pty Limited ABN 69 079 137 518  
New Zealand based shareholders can only apply using BPAY<sup>®</sup> if they have an Australian bank account

## Questions

If you have any questions, please contact the offer information line on 1300 850 505 (within Australia) and +61 3 9415 5000 (outside Australia) 9:00 am – 5:00 pm (AEST), Monday to Friday during the Offer Period, or consult your financial or other professional adviser.

## 2 Letter from the Chairman

3 July 2018

Dear Shareholder,

### **Bigtincan Holdings Limited Share Purchase Plan Offer**

On behalf of the Board, I am pleased to offer you the opportunity to apply for up to A\$15,000 worth of New Shares at \$0.35 per Share (free of brokerage), under Bigtincan's Share Purchase Plan, subject to the Terms and Conditions detailed in this booklet.

The SPP is being conducted in conjunction with Bigtincan's placement which was announced on 18 June 2018. Under the placement 42.86 million shares at \$0.35 have been issued to institutional and sophisticated investors raising \$15 million.

The purchase price of \$0.35 per New Share represents an approximate 6.7% discount to the last closing price on which Bigtincan's Shares were traded on Wednesday, 13 June 2018 and an approximate 9.8% discount to the volume weighted average market closing price over the five ASX trading days immediately preceding the Announcement Date, Monday, 18 June 2018, on which Bigtincan's Shares were traded. The Offer will open on Tuesday, 3 July 2018 and is scheduled to remain open until 5:00 pm (AEST) on Tuesday, 31 July 2018. Bigtincan may, at its discretion, vary any of the above dates by sending a revised timetable to ASX.

The SPP is not underwritten. Bigtincan is seeking to raise up to \$3 million under the SPP. Bigtincan may in its discretion undertake a scale back of applications for New Shares. Therefore, you may receive less than the parcel of New Shares for which you have applied. Should this happen, the balance of any application money that is not applied to acquire New Shares will be refunded to you, without interest.

Proceeds from the placement announced on 18 June 2018 and the SPP Offer will be used to fund the acquisition by Bigtincan of Zunos Technologies Pty Limited, as well as a subsequent identified transaction, integration and working capital purposes.

Baillieu Holst Ltd is acting as lead manager with respect to the placement and SPP.

Participation in the SPP is optional. The offer under the SPP is being made to Bigtincan shareholders who were registered holders of Shares with an address in Australia or New Zealand at 7:00 pm (AEST) on Friday, 15 June 2018. Full details of the Offer and how to participate are contained in the Terms and Conditions in **Section 4** of this document which I encourage you to read and consider carefully.

If you have any questions, please contact the offer information line on 1300 850 505 (within Australia) and +61 3 9415 5000 (outside Australia) 9:00 am – 5:00 pm (AEST), Monday to Friday during the Offer Period, or consult your financial or other professional adviser.

Thank you for your continued support of Bigtincan.

Yours sincerely,



Mr Thomas Amos  
Independent Non-Executive Chairman, Bigtincan Holdings Limited

### 3 Frequently asked questions

Set out below are answers to some key questions that you may have about the Offer. This table is qualified by and should be read in conjunction with the Terms and Conditions in **Section 4**.

Question	Answer
<b>What is the Offer?</b>	<p>The Offer enables Eligible Shareholders to apply to purchase up to A\$15,000 worth of ordinary shares in Bigtincan at \$0.35 per share.</p> <p>The purchase price of \$0.35 per Share is at a 9.8% discount to the volume weighted average market closing price over the five ASX trading days immediately preceding the Announcement Date, Monday, 18 June 2018, on which Bigtincan shares were traded.</p>
<b>Am I eligible to participate?</b>	<p>You are eligible to participate if you fulfil the criteria set out in <b>Clause 2</b> of the Terms and Conditions.</p> <p>For you to be eligible to participate in the Offer, you must have been a holder of Bigtincan shares at 7:00 pm (AEST) on Friday, 15 June 2018 (<b>Record Date</b>) and your registered address must be in Australia or New Zealand.</p> <p>If you are a nominee or custodian holding shares on behalf of one or more beneficial holders, you may also apply to purchase up to A\$15,000 worth of shares on behalf of each beneficial holder, subject to complying with the criteria set out in <b>Clause 7.2</b> of the Terms and Conditions.</p>
<b>Do I have to participate?</b>	Participation is optional.
<b>Can I transfer my entitlement to participate?</b>	If you are eligible to participate in the Offer, you cannot transfer your right to purchase shares under the Offer to anyone else.
<b>How do I apply?</b>	<p>To apply for shares under the Offer you can either:</p> <p><b>Option 1: Pay by BPAY®</b></p> <p>Make payment by BPAY® as shown on the Application Form. New Zealand based shareholders can only apply using BPAY® if they have an Australian bank account.</p> <p><b>Option 2: Pay by cheque or money order</b></p> <p>Complete and return the enclosed Application Form together with a cheque or money order made payable to “Bigtincan Holdings Limited” as shown on the Application Form.</p>
<b>What is the maximum investment for each shareholder?</b>	The maximum investment for each shareholder is A\$15,000.
<b>How many shares will I receive?</b>	<p>You may apply for a parcel of shares under the Offer with one of the application amounts set out in <b>Clause 6</b> of the Terms and Conditions.</p> <p>The Offer Price for New Shares will be \$0.35.</p> <p>Bigtincan may in its discretion undertake a scale back of applications for New Shares. Therefore, you may receive less than the parcel of New Shares for which you have applied. Details about any scale back are set out in <b>Clause 10</b> of the Terms and Conditions. If applications are scaled back, excess funds will be returned to applicants without interest.</p>
<b>When will I receive my shares?</b>	Bigtincan intends to issue New Shares on Tuesday, 7 August 2018 ( <b>Issue Date</b> ). Holding statements in respect of those New Shares are to be dispatched by Thursday, 9 August 2018. However, these dates are indicative and Bigtincan may, at its discretion, vary the Issue Date by sending a revised timetable to ASX.
<b>When can I trade allocated shares?</b>	You can trade your New Shares after the Issue Date. However, given the possibility that applications may be scaled back, you should confirm your holding on or after the Issue Date before trading any New Shares you believe you have acquired under the Offer.
<b>What will funds raised under the Share Purchase Plan be used for?</b>	Bigtincan is seeking to raise up to \$3 million under the Offer. Proceeds of the Offer will be used to fund the acquisition by Bigtincan of Zunos Technologies Pty Limited, as well as a subsequent identified transaction, integration and working capital purposes.

## 4 Terms and conditions

### 1 Offer

The Offer entitles eligible Bigtincan shareholders to apply to purchase up to A\$15,000 worth of Shares in Bigtincan at A\$0.35 per share.

### 2 Eligibility to participate

2.1 You are eligible to participate in the Offer if you were a registered holder of Shares at 7:00 pm (AEST) on Friday, 15 June 2018 (**Record Date**) with an address on the share register in Australia or New Zealand, unless:

- (a) you hold Shares on behalf of another person who resides outside Australia or New Zealand; or
- (b) you are, or are acting for the account or benefit of, a US Person.

2.2 Bigtincan has determined that it is either unlawful or impracticable for holders of Shares with an address in jurisdictions outside Australia and New Zealand to participate in the Offer.

2.3 If you are the only registered holder of a holding of Shares, but you receive more than one offer (for example, due to multiple registered holdings), you may only apply in aggregate for one maximum parcel of New Shares.

2.4 Joint holders of Shares will be taken to be a single registered holder of Shares for the purposes of determining whether they are an Eligible Shareholder and a certification under **Clause 7.1(j)** by one joint holder will be effective in respect of the other joint holder(s).

2.5 If you are a Custodian for a beneficiary or beneficiaries, you may apply for one maximum parcel of New Shares for each beneficiary (or if you are a Custodian for two or more joint beneficiaries, for each such holding as if it was held by a single person). Further information in relation to how Custodians may apply for New Shares is set out in **Clause 7.2**.

2.6 Directors and employees of Bigtincan who hold Shares may be Eligible Shareholders.

### 3 Rights are non-renounceable

If you are an Eligible Shareholder, your rights under the Offer are personal to you and are non-renounceable, which means that you cannot transfer your rights to another person.

### 4 Offer price

The Offer Price for New Shares is A\$0.35 per share, which is at a 9.8% discount to the volume weighted average market closing price over the five ASX trading days immediately preceding the Announcement Date, Monday, 18 June 2018, on which Bigtincan shares were traded.

You should note that the price of Bigtincan Shares may rise or fall between the date of this Offer and the date when New Shares are issued to you under the Offer. This means that the price you pay per New Share pursuant to this Offer may be either higher or lower than the Bigtincan share price at the time of the Offer or at the time the New Shares are issued to you under the Offer.

## 5 Timing

- 5.1 The Offer is dated, and taken to be made on, Tuesday, 3 July 2018. The Offer opens on Tuesday, 3 July 2018 and closes at 5:00 pm (AEST) on Tuesday, 31 July 2018 unless extended. Bigtincan proposes to issue New Shares on Tuesday, 7 August 2018 and send written confirmations to shareholders by Thursday, 9 August 2018.

Applicants will also be able to confirm the number of New Shares issued to them via the Share Registry's Investor Centre at [www.investorcentre.com/au](http://www.investorcentre.com/au).

- 5.2 Bigtincan reserves the right to extend the Offer, or the proposed Issue Date at any time by making an announcement to ASX.

## 6 Applying for New Shares

- 6.1 You may apply for a parcel of New Shares under the Offer in increments of A\$1,000. The minimum application amount is A\$1,000. Bigtincan reserves the right to accept applications outside of these set application amounts. The maximum investment under the Offer is A\$15,000.

- 6.2 The number of New Shares is rounded up to the nearest whole number after dividing the application money received by the Offer Price.

- 6.3 You may not spend more than A\$15,000 applying for New Shares in aggregate under the Offer, even though you may receive more than one offer, or offers in more than one capacity, under the Offer.

- 6.4 If you wish to apply for New Shares under the Offer you should either:

- (a) pay directly via BPAY<sup>®</sup> on the internet or by telephone, using your unique Customer Reference Number and the Biller Coder details on the Application Form (New Zealand based shareholders need to have an appropriate Australian bank account to apply using BPAY<sup>®</sup>).<sup>2</sup> The Application Form does not need to be returned in this case; or
- (b) complete the Application Form and forward it with your payment by cheque (or money order) in Australian dollars made payable to "Bigtincan Holdings Limited Share Purchase Plan" to the Share Registry, at the address set out on the Application Form. A reply paid envelope is enclosed for the convenience of Australian shareholders.

- 6.5 Do not forward cash. Receipts for payment will not be issued.

- 6.6 Funds paid via BPAY or Application Forms (with application payments) must be received by the Share Registry by **5:00 pm (AEST) on Tuesday, 31 July 2018**. Bigtincan may reject applications received after this time. If your cheque does not clear, your application will not be accepted and you agree to be responsible for any dishonour fees or other costs incurred.

- 6.7 If your Application Form or application is incomplete, contains errors or is otherwise invalid or defective, Bigtincan may, in its sole discretion, accept, reject, correct or amend your application, issue such number of New Shares to you as it considers appropriate, refund your application money, or take any combination of these actions. Any necessary refund will be paid to you shortly

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<sup>2</sup> Applicants should be aware that their own financial institution may implement earlier cut off times with respect to electronic payment, and should take this into consideration when making any electronic payment. It is the responsibility of the applicant to ensure that funds submitted through BPAY<sup>®</sup> are received in time.

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after the close of the Offer. No interest will be paid on any refunded application money.

- 6.8 You cannot withdraw or revoke your application once you have sent in an Application Form or paid via BPAY®.

## **7 Effect of making an application**

- 7.1 If you submit a BPAY® payment or complete and return the Application Form:
- (a) you will be deemed to have represented and warranted that you are an Eligible Shareholder, you have read and understood these Terms and Conditions and you subscribe for New Shares in accordance with these Terms and Conditions;
  - (b) you authorise Bigtincan to correct minor errors in your Application Form and to complete the Application Form by inserting any missing minor details;
  - (c) you acknowledge that the market price of Shares may rise or fall between the date of this Offer and the Issue Date and that the Offer Price you pay for the New Shares may exceed the market price of the Shares on the Issue Date;
  - (d) you accept the risk associated with any refund that may be dispatched to you at your address as shown on the share register;
  - (e) you are responsible for any dishonour fees or other costs Bigtincan may incur in presenting a cheque for payment which is dishonoured;
  - (f) you acknowledge that the New Shares have not, and will not be, registered under the US Securities Act or the securities laws of any state or other jurisdictions in the United States, or in any other jurisdiction outside Australia or New Zealand, and accordingly, the New Shares purchased under the Offer may not be offered, sold or otherwise transferred except in accordance with an available exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act and any other applicable securities laws;
  - (g) you represent and warrant that you are not a US Person, and are not applying under the Offer for or on behalf of a US Person;
  - (h) you represent and warrant that you have not and will not send any materials relating to the Offer to any person in the United States that is, or is acting for the account or benefit of, a US Person;
  - (i) you acknowledge that you have not been provided with investment advice or financial product advice by Bigtincan or the Share Registry;
  - (j) you certify that you have not applied for, or instructed a Custodian to apply on your behalf for, New Shares with an application price which, when aggregated with the application price for any Shares issued to you or a Custodian on your behalf under the Offer or any similar Bigtincan arrangement in the 12 months prior to your application, exceeds A\$15,000. This certification by one joint holder of Shares will be effective in respect of the other joint holder(s); and
  - (k) you agree that your application is irrevocable and unconditional.



- 7.2 If you are a Custodian, you certify:
- (a) that as at the Record Date, you hold Shares on behalf of one or more beneficiaries, and that those beneficiaries have instructed you to apply for New Shares;
  - (b) details of the number of beneficiaries who have instructed you to apply for New Shares on their behalf, their names and addresses, the number of Shares you hold on their behalf and the number of New Shares they have instructed you to apply for are correct;
  - (c) you have not applied for New Shares on behalf of any beneficiary with an application price which, when aggregated with the application price for any Shares issued to you on behalf of that beneficiary under the Offer or any similar Bigtincan arrangement in the 12 months prior to your application, exceeds A\$15,000; and
  - (d) you hold an Australian financial services licence that covers the provision of a custodial or depositary service (within the meaning given by Section 766E of the Corporations Act) or includes a condition requiring the holder to comply with the requirements of ASIC class order 13/763 (or is exempt from the requirement to hold an Australian financial services licence as described in the Class Order).

7.3 Custodians wishing to participate on behalf of one or more beneficiaries and are uncertain about how to do so should contact the Share Registry to obtain more information on how to apply and the form of certification to be given.

7.4 Please note that if you hold Shares in the capacity of a trustee or a nominee for another person but you do not hold an Australian financial services licence of the kind described in **Clause 7.2** above and you are not exempt from the requirement to hold such a licence as described in the Class Order, you cannot participate for beneficiaries in the manner outlined in **Clause 7.2** above. In this case, the rules for multiple registered holdings as described in **Clause 2.3** apply.

## **8 Rights attached to the New Shares**

New Shares issued under the Offer will rank equally with existing Shares and will carry the same voting rights, dividend rights and other entitlements as at the Issue Date. Bigtincan will apply for the New Shares to be quoted on ASX.

## **9 Costs of participation**

No brokerage will be payable by Eligible Shareholders in respect of the application for, and issue and allotment of, New Shares under the SPP.

A stamping fee of 1.0% will be paid by Bigtincan from its own funds to licensed financial service providers on stamped applications.

## **10 Applications may be scaled back**

10.1 Bigtincan aims to raise \$3 million under the SPP. The SPP is not underwritten. Bigtincan reserves the right to close the Offer early, accept applications under the SPP in excess of this amount or to scale back applications in its sole discretion. The aggregate number of New Shares that will be issued under the SPP will not exceed 30% of Bigtincan's issued Shares.

10.2 If applications are scaled back, Bigtincan may in its absolute discretion apply the scale back to the extent and in any manner that it sees fit. If the scale back

produces a fractional number of New Shares when applied to your parcel, the number of New Shares you will be issued will be rounded down to the nearest whole number of New Shares.

- 10.3 In the event of a scale back, the difference between the application monies received, and the number of New Shares issued to you multiplied by the Offer Price, will be refunded by Bigtincan, without interest, following the issue of the New Shares.

## **11 Refunds**

- 11.1 Refunds pursuant to the Offer may be paid under various circumstances. For example, if applications are made incorrectly the entire payment may be refunded, or if allocations are scaled back a partial refund may be made.
- 11.2 If a refund is made, payment will be by cheque mailed to your address as shown on the company's share register.
- 11.3 You will not receive any interest on funds refunded to you.
- 11.4 Any refund made to you is dispatched at your risk.

## **12 United States**

- 12.1 Participation in the Offer is not being offered, directly or indirectly, in the United States or to any person that is, or is acting for the account or benefit of, a US Person. This document and any related offering documents must not be mailed or otherwise transmitted or distributed in or into the United States or to any person that is, or is acting for the account or benefit of, a US Person. Participation in the Offer, directly or indirectly, in violation of these restrictions is not permitted, and any such participation will be invalid.
- 12.2 This document is not an offer of securities for sale in the United States or to any person that is, or is acting for the account or benefit of, a US Person. Bigtincan Shares have not been, and will not be, registered under the US Securities Act and may not be offered, sold or delivered, directly or indirectly, in the United States or to any person that is, or is acting for the account or benefit of, a US Person, except in accordance with an available exemption from registration.
- 12.3 Because of the legal restrictions summarised above, you must not send copies of any Offer materials to any of your clients (or any other person) in the United States or to any person that is, or is acting for the account or benefit of, a US Person. Consistent with the warranties set out above, you are also advised not to submit any Application Form or make payment by BPAY® or otherwise in respect of the purchase of New Shares under the Offer on behalf of any of your clients (or any other person) in the United States or that is, or is acting for the account or benefit of, a US Person. Failure to comply with these restrictions may result in violations of applicable securities laws.

## **13 Dispute resolution**

Bigtincan reserves the right to settle in any manner it thinks fit, any difficulties, anomalies or disputes which may arise in connection with or by reason of the operation of the Offer and the decision of Bigtincan will be conclusive and binding on all shareholders and other persons to whom the determination relates.

## **14 Waiver, amendment, suspension and termination**

- 14.1 Bigtincan may, in its discretion, waive compliance with any provision of these Terms and Conditions, amend or vary these Terms and Conditions or suspend, withdraw or terminate the Offer at any time. Any such waiver, amendment, variation, suspension, withdrawal or termination will be binding on all Eligible Shareholders even where Bigtincan does not notify you of the event.
- 14.2 Bigtincan is not liable for loss, cost or expense arising out of any exercise of its discretions under these Terms and Conditions.

## **15 Governing law**

These Terms and Conditions are governed by the laws in force in New South Wales.

## **16 Binding terms**

By accepting the offer to purchase New Shares under the Offer, you agree to be bound by these Terms and Conditions and the constitution of Bigtincan.

## **17 Reliance on Terms and Conditions**

These Terms and Conditions have been prepared in accordance with the Class Order, which relates to share purchase plans that do not require a prospectus or disclosure document. Accordingly, the level of disclosure in these Terms and Conditions is considerably less than the level of disclosure required in a prospectus or other disclosure document.

Nothing in these Terms and Conditions constitutes financial or investment advice. In deciding whether or not to participate in the SPP, you should rely on your own knowledge of Bigtincan, refer to disclosures made by Bigtincan to ASX (which are available for inspection on ASX's website at [www.asx.com.au](http://www.asx.com.au) and on Bigtincan website at [www.bigtincan.com](http://www.bigtincan.com)) and seek the advice of your professional adviser.

## **18 Privacy Notification**

Bigtincan and the Registry value your privacy and will take reasonable steps to protect your personal information in accordance with applicable data privacy laws and regulations. Note, however, that Bigtincan and the Registry are located primarily in Australia and data privacy laws may be less strict in Australia than those of the country in which you reside when you receive this Offer.

This privacy statement sets out how information about you will be collected, held, used and disclosed to and accessed by third parties during your participation in the SPP and while you hold Shares.

Bigtincan and the Registry are bound by the Privacy Act 1988 (Cth) in relation to the collection, use and disclosure of any personal information about you. Chapter 2C of the Corporations Act requires personal information about you as a shareholder (including your name, address and details of the shares you hold) to be included in the public register of the entity in which you hold shares. If we are unable to collect this personal information about you, you will be unable to participate in the SPP. This personal information must continue to be included in the public register if you cease to be a shareholder.

## 19 Definitions

In this document the following terms have these meanings:

Definition	Meaning
<b>AEST</b>	Australian Eastern Standard Time.
<b>Application Form</b>	The application form which accompanies this Share Purchase Plan Offer.
<b>ASIC</b>	The Australian Securities and Investments Commission.
<b>ASX</b>	ASX Limited or the Australian Securities Exchange, as the context requires.
<b>Class Order</b>	ASIC class order CO 09/425.
<b>Corporations Act</b>	<i>Corporations Act 2001</i> (Cth).
<b>Custodian</b>	The meaning given in the Class Order.
<b>Eligible Shareholder</b>	A person who is eligible to participate in the Offer in accordance with <b>Clause 2</b> of the Terms and Conditions.
<b>Issue Date</b>	The date the New Shares are issued, expected to be Tuesday, 7 August 2018.
<b>New Shares</b>	The Shares offered in the Share Purchase Plan Offer.
<b>Offer</b>	The offer of New Shares in the Share Purchase Plan Offer.
<b>Offer Price</b>	A\$0.35 per New Share.
<b>Bigtincan</b>	Bigtincan Holdings Limited ACN 154 944 797.
<b>Record Date</b>	7:00 pm (AEST), Friday, 15 June 2018.
<b>Share Purchase Plan Offer</b>	This document.
<b>Share Registry</b>	Computershare Investor Services Pty Limited.
<b>Shares</b>	Fully paid ordinary shares in Bigtincan.
<b>Share Purchase Plan</b>	The Share Purchase Plan referred to in this document.
<b>Terms and Conditions</b>	The terms and conditions of the Offer set out in <b>Section 4</b> of this Share Purchase Plan Offer.
<b>US Person</b>	A "U.S. person" as defined in <i>Regulation S</i> under the <i>US Securities Act of 1933</i> .
<b>US Securities Act</b>	<i>US Securities Act of 1933</i> .