



29th May 2018

Urbanise Secures Three Year Exclusive Partnership Agreement with leading electronic meeting platform Strata Vote

Strata Vote set to become a key feature of the new Urbanise Strata platform.

Urbanise.com Limited (Urbanise) (ASX:UBN) and **Axios IT Pty Ltd** (Axios), the owners of “Strata Vote” announced today they have signed a 3 x 3 year exclusive technology partnership agreement that will see the parties integrate Strata Vote into the Urbanise Strata platform and make it available to Urbanise’s current and contracted client base of over 20,000 strata buildings.

Under the terms of the agreement, the team behind Strata Vote will become Urbanise’s outsourced development partner for all strata meeting functionality. A customised and deeply integrated version of Strata Vote will become exclusively available to Urbanise customers. Urbanise has also secured exclusivity over pricing, product features, overseas markets and its level of integration with competing systems. The parties will share revenue and responsibilities around sales, marketing, implementation and ongoing support and will expand Strata Vote’s presence globally.

Axios will continue to market Strata Vote to the strata management industry, including their current client base of 100,000 strata lots.

Scott Goodridge, Director, Axios said, *“This partnership makes perfect sense for Axios as we continue to grow Strata Vote’s presence in the Australian strata industry. Urbanise and Axios share a common vision – we both want to disrupt the way strata meetings are managed by bringing efficiencies for strata managers and giving owners the power to make decisions easily. We look forward to announcing further details about our plans with Urbanise over the coming weeks and months.”*

Urbanise’s Chief Commercial Officer (Strata) David Bugden added, *“The Australian strata management industry is estimated to hold over 1 million strata meetings every year. The current process for managing meetings is time-consuming, costly and typically has low engagement by owners. A smart meeting tool is a critical component of our future technology strategy. We considered building our own meeting system, but after looking at the Strata Vote platform in detail, getting feedback from the market and most importantly understanding Axios’ future roadmap for the platform, we quickly decided to secure this exclusive partnership.”*

Strata Vote announcement

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About Axios

Axios are a specialist software development company located in South Australia. ISO 9001 certified and Microsoft Gold Partners, Axios build customised solutions in the Health, IR, HR, Logistics and property sectors. Strata Vote is one of their leading cloud based solutions for the strata management industry.

<https://stratavote.com/>
<https://axiosdev.com.au/>

About Urbanise

Urbanise is the creator of a cloud-based platform for delivering strata management, building services and managing property related financial transactions. Designed for strata managers, service providers and asset owners, the Urbanise Industry Cloud software-as-a-service platform is transforming the traditional engineering approach to building operations – improving customer service, removing operational costs and enabling new revenue streams.

<http://www.urbanise.com>

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