

## asx announcement media release

25 May 2018

# Hills wins nurse call contract for Central Acute Services Building - centrepiece of Westmead Redevelopment project

Hills Limited (ASX: HIL) today announced it had been awarded the contract to supply the nurse call solution for the new Westmead Central Acute Service Building to be located adjacent to Westmead Hospital in New South Wales, the centrepiece of the \$1billion Westmead Redevelopment project which will transform the precinct and deliver expanded health services, education and medical research facilities.<sup>1</sup>

The Westmead Central Acute Service building will link the existing Westmead Hospital and The Children's Hospital at Westmead, hosting a number of adult and paediatric services. It's scheduled to open in 2020.<sup>2</sup>

Hills CEO and Managing Director, David Lenz said that this is a strategically important win and Hills was excited to supply the nurse call solution for the project and strengthen its presence in the Western Sydney Local Health District (WSLHD).

"The company continues to see strong momentum in Nurse Call solutions sales. Hills Health has developed a strong reputation for its expertise in delivering nurse call systems and is playing a major role in the development and refurbishment of health buildings across the WSLHD, supplying patient engagement services across sites at Blacktown, Auburn, Mt Druitt and Westmead," Mr Lenz said.

Mr Lenz attributed recent contract wins to Hills engagement with all levels of the health segment, from nursing staff and maintenance teams to information and communications technology (ICT) departments who oversee the integration with existing systems and technology.

"Nurse call has evolved from a simple 'buzzer' system to become the core component of a hospitals' communications platform. Hills Health Solutions Nurse Call integrates with other third-party software to provide centralised information sharing and administration of other building technologies including emergency response systems, digital signage, real-time location systems, fire and security," Mr Lenz said.



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"Ownership and continued development of the Hills Nurse Call intellectual property, here in Australia, sets Hills apart from the competition," Mr Lenz said.

"Each project is unique and because Hills owns and develops the IP we can provide a customised solution that is scalable, future proof and able to plug into any standard network."

#### **ENDS**

1 Source - The State of New South Wales, see: http://www.westmeadproject.health.nsw.gov.au/

#### **ENDS**

### **Contacts**

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#### Media

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<sup>&</sup>lt;sup>2</sup> <u>Source – The State of New South Wales, Media Release issued by Dr Geoff Lee MP in December 2017, see: http://www.westmeadproject.health.nsw.gov.au/news-and-publications/media-releases/january-2018/contract-awarded-for-nsw-largest-hospital-redevelo</u>